

# Investor Update 27 March 2024 Steve McKnight

#### **General Advice Warning:**

This information is of a **general nature only** and does not take into account your objectives, financial situation or needs. Past performance is not a guarantee of future performance.

No earnings estimates are made.



Any discussion of forecast profitability, distributions, redemptions, etc. are derived from unaudited financial projections. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Responsible Entity. The Responsible Entity cannot and does not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements will actually occur and investors are cautioned not to place undue reliance on these forward-looking statements.

# **Agenda**

- Audited Financial Statements
- Unit pricing
- Property sales
- Distributions
- Contingencies
- Q & A + Wrap up





# Part 1 Audited Financial Statements

## **Profit & Loss**



INCOME	FY23	FY22
Rental Income	\$5,667	\$10,827
FV Capital Gains	(\$5,602)	\$20,569
Realised Capital Gains	\$14,984	\$5,353
All Other Income	\$1,016	\$1,061
Total Income	\$16,065	\$37,810

## **Profit & Loss**



EXPENSES	FY23	FY22
Property	\$4,835	\$5,082
Finance	\$720	\$702
RE Fees	\$1,565	\$5,442
Other	\$378	\$301
Total Expenses	\$7,498	\$11,527

Dollars in thousands

## **Profit & Loss**

BEFORE TAX	FY23	FY22
Income	\$16,065	\$37,810
Expenses	(\$7,498)	(\$11,528)
Operating Profit Before Tax	\$8,567	\$26,282



## **Profit & Loss**

AFTER TAX	FY23	FY22
Operating Profit Before Tax	\$8,567	\$26,282
Taxation	\$3,208	(\$7,716)
Operating Profit After Tax	\$11,775	\$18,566

Dollars in thousands



# **Balance Sheet**

ASSETS	12/2023	12/2022
Property	\$11,066	\$101,423
Cash	\$25,458	\$24,644
Other	\$426	\$1,603
Total Assets	\$36,950	\$127,670

## **Balance Sheet**



LIABILITIES	12/2023	12/2022
Borrowings (Property)	\$5,412	\$13,451
Deferred Tax Liability	\$136	\$13,890
Distributions Payable	\$14,522	\$9,128
Other	\$1,358	\$4,552
Total Liabilities	\$21,428	\$41,021

Dollars in thousands

# **Balance Sheet**

EQUITY	12/2023	12/2022
Unitholders' Funds	\$82,205	\$84,930
Distributions (Paid/Payable)	(\$70,939)	(\$20,396)
FCTR	\$4,257	\$22,115
Total Equity	\$15,523	\$86,650





# AUD:USD 31/12/22 0.68149 31/12/23 0.68069 MVT -0.080¢ (0.1%)

## Conclusion

- Fund is winding up
- Currency was neutral
- Remained profitable in FY23
- Took a hit with the reval of Westlake
- Impact on periodic statements





# Part 2

Understanding Unit Pricing (& Accounting Anomalies)

## **Unit Prices**

#### **Issue Price**

- NTA / Issued Units
- Fair market value used in NTA
- Excludes sales costs



## **Unit Prices**

#### **Redemption Price**

- (NTA Transaction Costs)/ Issued Units
- Fair market value used in NTA
- Estimated sales costs deducted



Month	Unit Issue Price	Unit Redemption Price
January 2024	\$0.2187	\$0.2076
December 2023	\$0.2133	\$0.2018
November 2023	\$0.4540	\$0.4405
October 2023	\$0.4909	\$0.4706
September 2023	\$0.8013	\$0.7440
August 2023	\$0.8592	\$0.8121
July 2023	\$0.8313	\$0.7857
June 2023	\$1.0354	\$0.9895
May 2023	\$1.4064	\$1.3448
April 2023	\$1.4196	\$1.3464
March 2023	\$1.3601	\$1.2773
February 2023	\$1.3599	\$1.2887
January 2023	\$1.2940	\$1.2228



# Part 3 Latest Property Sales Info





## Westlake

12/15 PP	\$7.2m
12/21 FMV	\$8.64m
12/22 FMV	\$10.50m
12/23 FMV	\$7.55m
03/24 SP	\$8.40m





# Part 4 Forecast Distributions

## Disclaimer

Payments depend on:

- Westlake selling
- FX
- Actual Expenses
- Contingencies



## **Distributions**

Declared	Paid	RP = 21.05¢
Apr 24	May 24	Target 10¢
Jun 24	Jun 24	Final Distn



## **SOGIF Reinvestment**

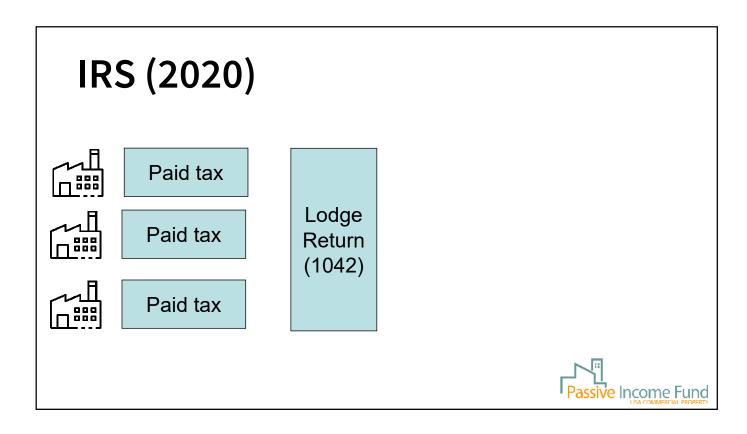
- DRAF election via the Investor Portal
- Can participate even
   if SOGIF is otherwise closed





# Part 5 Contingencies





# What happens

- IRS issues refund check \$2.95m
   (bank in solicitor trust account)
- We begin an investigation about why we received a refund



# What happens

- We discovered the amount tax
   paid exceeded the amount due
   based on the income reported in
   the return
- Why? No area on the return to record capital gains income



# What happens

- We seek professional advice and are told that CG income should be reported on a 8288 return
- We file an 8288 return and return money to IRS



# What happens

- IRS assesses us as if we never paid the tax and imposes penalties:
  - Failure to file \$661,412
  - Failure to pay \$249,867
  - Interest \$166,312
  - Total \$1,077,592



# What happens

- We write to the IRS explaining what has happened and ask for the penalties to be abated
- They say 'no'
- · We are appealing



## **Law Suit**

- Being sued for a public liability claim
- Car accident in car lot:
   \$80k claim, but we have
   \$11m insurance
- In the hands of the insurer



## **Law Suit**

But the issue is:

 Can wind up while the court case is pending?





# Part 6 Q&A

# **Periodic Statement**

- ASIC mandated
- Six months to 31 December
   (Financials are for 12 months)
- Show a slight loss due to the reval of Westlake
- Run performance report

## **Tax Statement**

- Posted to investor portal soon
- Use the 2023 tax statement

(1/1/23 - 31/12/23) data in

your FY2024 (1/7/23 - 30/6/24)

Australian tax return

# Let's Meet Up!

Brisbane	15th April
Sydney	16th April
Melbourne	17th April
Adelaide	22nd April
Perth	23rd April

Already approx 1/3<sup>rd</sup> full after <u>1 day!</u>

# **Catch Up**

- 7pm 9pm
- Pre drinks and nibbles
- Market Update
- Case Studies
- Risk Assessment



## **How To Book**

https://www3.propertyinvesting.com/mu

- Choose your event
- Choose number of seats
- Pay your seat deposit
- Just be quick!

